

SMITH & HOOK



Drawer C • Soledad, California 93960 • (408) 678-2132

Mr. David W. Brokaw
Wine & Beer Branch
Bureau of Alcohol, Tobacco and Firearms
650 Massachusetts Ave. N.W.
Washington, D.C. 20226

September 24, 1991

Dear Mr. Brokaw,

We at Smith & Hook Vineyards feel that the Santa Lucia Highlands fit, exactly, the criteria set forth to establish viticultural areas in the U.S..

The Santa Lucia Highlands is an area that is geographically and climatologically distinct from surrounding and contiguous areas. The alluvial fans and bench lands forming the Santa Lucia Highlands are discernable with the naked eye from many miles away.

The Santa Lucia Highlands are an unique area in Monterey County, as well as, the rest of California. We feel this unique area in Monterey County, as well as, the rest of California. We feel this unique area is perfectly suited to be granted "Appellation" status.

Sincerely,

Nicolaus L. A. Hahn
Chairman of the Board

NLAH:jljg