

## TTB Distilled Spirits Formulas and Labels What is the Connection?



### **Key Objectives**

Explain connection between a formula approval and label approval. Provide examples of approved labels with corresponding formula approval. Hear from you!



### TTB Disclaimer

Notice:

- This information is being presented to help the public to understand and comply with the laws and regulations that the Alcohol and Tobacco Tax and Trade Bureau administers
- It is not intended to establish any new, or change any existing, definitions, interpretations, standards, or procedures regarding those laws and regulations
- In addition, this presentation may be made obsolete by changes in laws and regulations - please consult the regulations for the most current regulatory requirements
- Sample documents (such as records, returns, and labels) are for illustrative purposes only and contain fictitious data



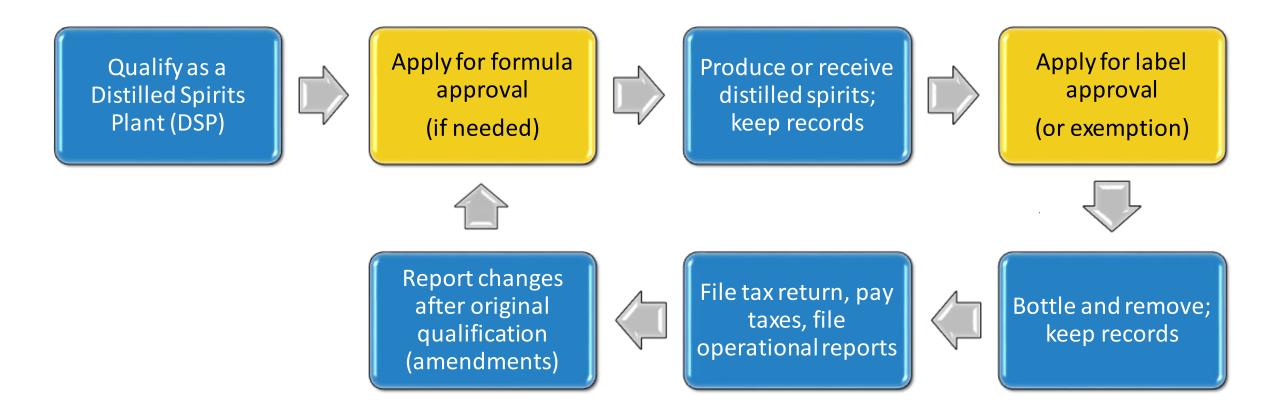
## Background

- Increased error rates
  - Formula approvals
  - Label approvals

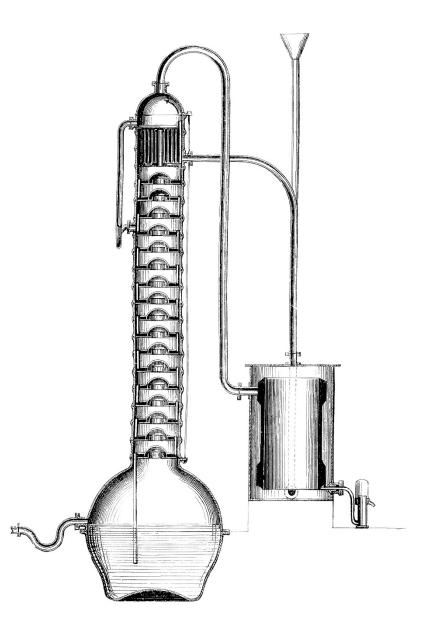
Misunderstanding of Statement of Composition/Class Type
 Connection between Formula & Label Approval



Typical TTB Touchpoints for Beverage Distilled Spirits Industry Members



## Formulas Overview



ALCOHOL AND TOBACCO TAX AND TRADE BUREAU | TTB



## What is a Formula?

- A formula is the recipe for your distilled spirit product
- It must include:
  - a total yield, or batch size
  - a list of all ingredients by quantity
  - a description of how the product is made
- In some instances a sample of the product must also be submitted to TTB for laboratory analysis
- See Formula Basics page on TTB.gov



## When is a Formula Required?

## Generally, formula approval is required when a distilled spirit contains:

- Artificial sweeteners
- Carbonation
- Compounded/artificial/imitation flavors
- Ingredients derived from hemp
  - See webinar presentation: <u>Using Hemp and Hemp Derivatives in Alcohol</u> <u>Beverages</u>

In addition, certain classes/types of distilled spirits always require formula approval



## What TTB Looks For

- Class and Type Is the base alcohol produced according to the stated standard for the specified class and type?
- Flavors and Flavor Ingredient Data (FID) sheets
- Restricted and prohibited ingredients
- Colors
- Food safe ingredients under FDA regulations (including Generally Recognized As Safe or GRAS ingredients)



### Helpful Hints

- Supply a quantitative list of ingredients
- Provide a complete method of manufacture
- Indicate at what stage flavors are added to the product
- Flavor Ingredient Data Sheets (FIDS) should include a TTB number, a Flavor Product Number, and the TTB Approval status (Nonbeverage Products Lab Approval)
- Provide the common name and scientific name (genus and species) for any unusual herbal ingredients
- Ensure that ingredients are considered GRAS or otherwise approved by the FDA



Common Reasons Formulas Are Returned for Correction

#### To speed up the formula approval process, don't forget:

Ingredient Specification Sheet (Spec Sheet) for ingredients composed of more than 1 component

Limited Ingredient Calculation Worksheet when compounded flavors are used

Flavor Ingredient Data (FID) when compounded flavors are used



# What Should I Do After My Formula is Approved?

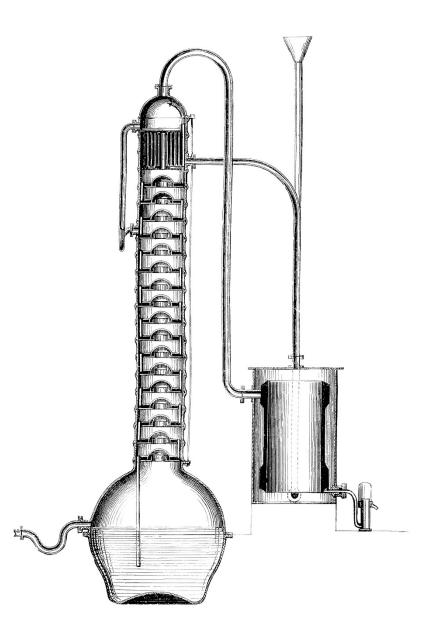
- In the RESULTS tab on the approved formula, TTB will provide a simple, general statement of composition for the product label, such as:
  - Vodka with Natural Flavors and Artificial Color
- You can either use this generic statement of composition to meet the requirement for the class/type statement on the label, or create a more specific labeling statement that discloses the specific flavors as well as the coloring agent, such as:
  - Vodka with coconut and cinnamon, coffee flavor, and caramel color



# What Should I Do After My Formula is Approved? (Cont.)

- Have formula information available when designing your label
- List your formula ID on your application for label approval (or exemption)
- More information can be found: <u>TTBGov Distilled Spirits Example</u> <u>Formulas TTB G 2017-9</u>

## Labeling Overview



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## Label Approval – What is a COLA?

A Certificate of Label Approval signifies that a product label that was submitted to TTB complies with the applicable labeling requirements found in TTB regulations and policy

A COLA is required for each product sold in interstate commerce (product = distinct brand/distinct product designation/distinct label)

COLAs must be obtained by:

- importers of bottled products, i.e., products imported in consumer containers
- U.S. bottlers of domestic products and products imported in bulk and bottled in the U.S.



## Is a COLA Always Required?

- COLAs are required for each product that will be sold or otherwise introduced into interstate commerce (including products imported in bottles)
- If a distilled spirit product will only be sold in the state where it is bottled, the bottler may instead obtain a Certificate of Exemption from Label Approval
- Label must include statement, For sale in [name of state where bottled] only

27 CFR 5.23



### At What Stage do I Apply for Label Approval?

## **Domestically bottled** – COLA must be obtained prior to bottling/canning the distilled spirit

**Imported in bottles** – COLA must be obtained prior to removal from Customs custody



## Mandatory Information

#### In the Same Field of Vision

- Brand Name
- Class/Type
  - Fanciful Name (if applicable)
  - Statement of Composition (if applicable)
- Alcohol Content

#### Anywhere on the Label

- Bottler's or Importer's Name and Address
- Net Contents
- Health Warning Statement
- Country of Origin (if imported)





## Mandatory Information (if applicable)

#### May appear anywhere on the label:

- Sulfite declaration
- Coloring or flavoring material
- FD&C yellow #5
- Cochineal extract or carmine
- Treatment with wood

- Percentage of neutral spirits
- Commodity statement
- Statements of age
- State of distillation







#### There are 12 standards of identity:

- 1. Neutral Spirits (Vodka)
- 2. Whisky
- 3. Gin
- 4. Brandy
- 5. Blended Applejack
- 6. Rum
- 7. Agave Spirits (e.g., Tequila)
- 8. Cordials and Liqueurs

- 9. Flavored Spirits
- 10. Imitations
- **11**. Geographical Designations
- 12. Distilled Spirits Specialty Products





## Class and Type (Continued)

- If product does not fall under one of the other standards of identity, it is a distilled spirits specialty product and must be designated in accordance with trade and consumer understanding, or, if no such understanding exists, with a distinctive or fanciful name appearing in the same field of vision as the statement of composition.
- For cocktails, a statement of added colors and the class/type of the spirits is sufficient:
  - e.g., Margarita made with tequila, triple sec liqueur, and FD&C Yellow #5
     27 CFR 5.156



## Additional Information

## The label may contain information other than the mandatory information

- Must be truthful, accurate, and specific
- May not conflict with or qualify mandatory information
- Must comply with the corresponding sections of the regulations





## Translating Formula to Label

## Label information must be supported by formula information, which can be viewed in:

- Results Tab
- Formula Tab
- Docs/Links Tab

#### **Determined by formula:**

- Class and Type
  - Statement of Composition (if required)
- Alcohol content
- Mandatory disclosures (if required)



### Formulas Online

| TTBONLINE.gov  | <b>Formulas Online</b>                                  |
|--|---|
| U.S. DEPARTMENT OF THE TELERRY   | COLAS Home Text.Menu My.Profile Help Contact.Us Log.Off |
| lew View Company   | Submissions V Search Advanced Search                    |
| Beverage   |   |
| Main Formula Samples Results Company Comments Docs/Links Workflow Needs Correction History |   |
| Print   Comment   Upload   Close Historical  |   |
| Expedite Z Paper Submission O Note:  |   |
| Product Information Class: IMITATION DISTILLED SPIRITS Type: Product Name: DS Example #1   | Change Product Information                              |
| Definition   |   |
| What does TTB look for?  |   |
| ● Measurement<br>* Typ#:  ● Percentage  ○ Volume/Weight                                    |   |
| 2 Yield Summary  |   |
| * Total Yield: 100.0 Percentage  |   |
| *Low High "Unit<br>*Alcohol Content of Finished Product: 45 - 45 % by Volume V             |   |



- Distilled Spirits Specialty / Imitation Product
- Corn Whisky
- Bourbon Whisky
- Bourbon Whisky Finished in Sherry Barrels



### Formula Resources

- Formula Approval guidance pages on TTB.gov
- Which Alcohol Beverages Require Formula Approval?
- Distilled Spirits Beverage Alcohol Manual (BAM)
  - <u>BAM Chapter 1</u>: Commodity Statements
  - <u>BAM Chapter 4</u>: Quick product reference guide stating basic technical requirements
  - <u>BAM Chapter 7</u>: Provides chart listing limitations placed on harmless coloring blending and flavoring materials (HCBFM)



### Labeling Resources

- Distilled Spirits Labeling homepage
- Mandatory Information Checklist
- Anatomy of a Distilled Spirits Label Interactive Tool



### **Contact Information**

## Alcohol, Labeling and Formulation Division, Customer Service:

- Phone: 1-866-927-2533 or 202-453-2250
  - ○Option 2 COLAs Online technical assistance
  - ○Option 3 COLAs Online registration
  - Option 4 Distilled Spirits Questions
- Online: <u>https://www.ttb.gov/contact-alfd</u>